

WE CHAMPION YOU

CAPABILITY STATEMENT

BidExecs provides complete business development, capture, and proposal solutions by leveraging the power of our global experts.

BidExecs offers business solutions that show results - from qualifying the right opportunities that fit your business growth strategy to complete proposal management solution.

BidExecs offers business growth solutions across the public and commercial sectors.

Business Growth and Proposal Solutions

From Business Development and Capture Support

to

Modular and Full Proposal Solutions

we are

Your One-Stop Solution Company



BidExecs North Texas: 6500 Greenville Ave Suite #430, Dallas, Texas 75206
 Call: 254-317-1007 | E: archie@bidexecs.com
 Website: <https://www.bidexecs.com/txsnorth>



Business Development Process



Identify Leads
(Recompetes, Forecasts,
New Opportunities,
Task Orders, etc.)



Qualify Leads
(Dedicated Human Research
Team qualifies leads to
fit Objectives, Strategy,
and Past
Performance)



**Weekly Meetings
to Develop
Bid Strategies**



**Capture
Strategy and
Support Through
RFP Release**

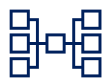


**Handoff to
Proposal Team**

WHY US



**LOCAL TEAM WITH
A GLOBAL REACH**



**CONSISTENT
PROCESSES**



**SCOPE-SPECIFIC
PRICING**



**MODULARIZED
SUPPORT**



**TOTAL TEAM
APPROACH**



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ISO 9001:2015
Consistent, Repeatable
Processes



ISO 27001:2013
Information Security
is our TOP MOST priority



Proposal Development Process

1 Internal Client Kickoff (Collect Background)

2

Preparation Stage

Prepare Outlines

Prepare Proposal Schedule

Prepare Kickoff Brief

3

Formal Team Kickoff

Proposal Preparation

4

Review 0
Outline check and approval

Review 1
[Pink Team]

Review 2
[Red Team]

Review 3
[Gold Team]

Review 4
[White Glove Check]

5

Proposal Submission

6

EN/Clarification Support

7

Proposal Library Files

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